

Lecture 6

CORRELATION AND LINEAR REGRESSION

Introduction

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Today we will look at how to examine such relationships more formally.

Example: ice cream sales

The following data are monthly ice cream sales at Luigi Minchella's ice cream parlour.



Month	Average Temp (°C)	Sales (£000's)
January	4	73
February	4	57
March	7	81
April	8	94
May	12	110
June	15	124
July	16	134
August	17	139
September	14	124
October	11	103
November	7	81
December	5	80

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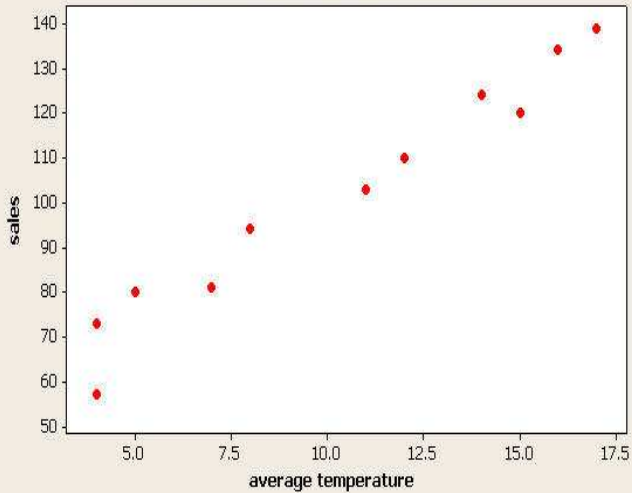
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Can you DESCRIBE this relationship?

Scatterplot of sales vs average temperature



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- We could draw a straight line through the middle of most of the points. Thus, there is also a **linear** association present.
- If we were to draw a line through the points, most points would lie close to this line. The closer the points lie to a line, the **stronger** the relationship.

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- If r is close to zero, there is probably **no** association!
- A correlation coefficient close to zero does not imply no relationship at all, just no **linear** relationship.

Example: ice cream sales

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x	y	x^2	y^2	xy
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x	y	x^2	y^2	xy
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x	y	x²	y²	xy
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12	110	144	12100	1320
15	124	225	15376	1860
16	134	256	17956	2144
17	139	289	19321	2363
14	124	196	15376	1736
11	103	121	10609	1133
7	81	49	6561	567
5	80	25	6400	400
120	1200	1450	127674	13362

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$$\bar{x} = \frac{120}{12}$$

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$$\bar{y} = \frac{1200}{12}$$

$$= 100.$$

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$$\begin{aligned} r &= \frac{S_{XY}}{\sqrt{S_{XX} \times S_{YY}}} \\ &= \frac{1362}{\sqrt{250 \times 7674}} \\ &= 0.983 \text{ (to 3 decimal places).} \end{aligned}$$

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 - the closer the points lie to a straight line (either “uphill” or “downhill”), the closer to either $+1$ or -1 the correlation coefficient will be!

Simple linear regression

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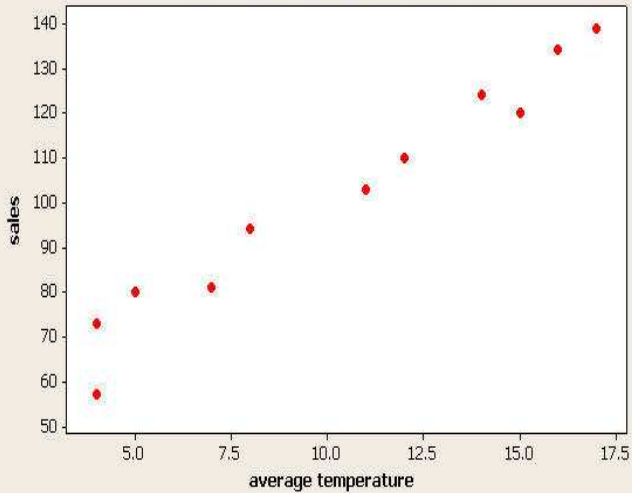
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To perform a regression analysis, we must assume that

- the scatter plot of the two variables (roughly) shows a **straight line**, and
- the **spread** in the Y -direction is roughly constant with X .

Scatterplot of sales vs average temperature



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- And so everyone’s predictions will be slightly different!
- The aim of regression analysis is to find the “best” line which goes through the data.

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- ϵ is known as “**random error**”

In practice, we assume ϵ is zero, and so the only things we need to find are α and β . But how?

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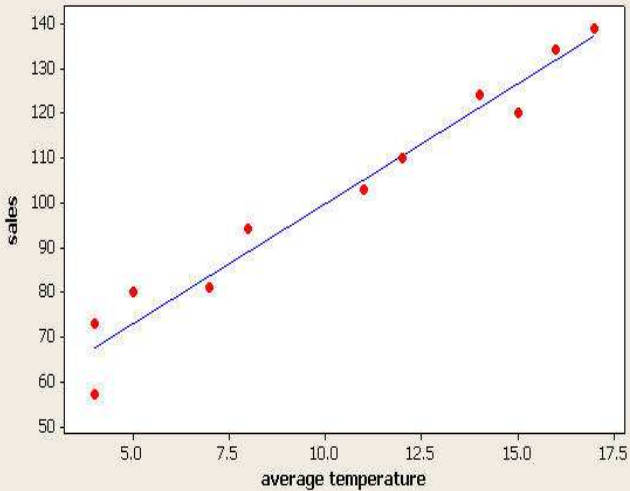
$$\begin{aligned}\hat{\alpha} &= \bar{y} - \hat{\beta}\bar{x} \\ &= 100 - 5.448 \times 10 \\ &= \mathbf{45.52}.\end{aligned}$$

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$$Y = 45.52 + 5.448X + \epsilon$$

Scatterplot of sales vs average temperature



Making predictions

We can use our estimated regression equation to make **predictions** of ice cream sales based on average temperature.

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We can use take a reading from our graph, or, more accurately, use our regression equation!

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i.e. if the average temperature is 10°C, we can expect sales of £100,000.